

ONE YEAR FINANCIAL FORECAST

Sales Forecasts - £ SALES

1. Check the darker Blue boxes to ensure you have entered Months, Years and Product/Service description correctly in previous **UNITS** spreadsheet.
2. Whether you are using **UNITS** or **£ SALES** to create your forecast - make sure you indicate whether **VAT** applies by checking the Green column.
3. If you are only using [this sheet](#) to create your **£ SALES** forecasts - enter values against each Product/Service - but see warning below!

DO NOT 'CUT & PASTE' CELLS

WARNING - Manual entries in Yellow cells below will remove embedded links & disable updating of values from UNITS sheet.

To close sheet & return to main program, click ' x ' at top right of screen														Forecast TOTAL
£ SALES	VAT	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Enter ' x ' in GREEN cells if VAT applies														2005
Conservation Work	x	2,500	2,500	4,000	5,000	5,000	5,000	5,000	5,000	5,000	6,000	6,000	2,500	53,500
Doors	x	1,000	1,000	1,000	1,000	1,000	1,000	1,250	1,250	1,250	1,000	1,000	500	12,250
Windows	x	1,500	1,500	1,500	1,500	1,500	2,000	2,000	2,000	2,000	2,000	2,000	2,000	21,500
Other	x	1,000	1,000	1,000	1,000	1,000	1,500	1,500	1,500	1,500	1,500	1,000	1,000	14,500
Product/Service 5	x													
Product/Service 6														
Product/Service 7														
Product/Service 8														
Product/Service 9														
Product/Service 10														
TOTAL SALES £		6,000	6,000	7,500	8,500	8,500	9,500	9,750	9,750	9,750	10,500	10,000	6,000	101,750