

## 1 YEAR FORECAST

## Financial Ratios

Figures shown in all the Forecast boxes have been automatically calculated from the previous sections. However, 'open' entries made by you in the Balance Sheet may not be reflected in the figures in the **YELLOW** cells below. In which case, you need to check these manually and overwrite the figures if necessary.

**WARNING** - altering them will erase the pre-set formulae.

If applicable, insert Previous Year date in first cell and actual figures in column below	2004	2005
<b>GROSS PROFIT RATIO</b>	Actual	
Gross Margin x 100 ÷ Total Sales	54.00	53.62
<b>CURRENT ASSETS RATIO</b>		
Current Assets ÷ Current Liabilities	2.85	3.31
<b>ACID TEST</b>		
Current Assets - Stock ÷ Current Liabilities	2.75	2.81
<b>STOCK TURNOVER RATIO</b>		
Cost of Goods ÷ Av. Closing Stock (12 months total ÷ 12)	13.50	14.13
<b>DEBT COLLECTION RATIO</b>		
Trade Debtors y/e figure from Current Assets on Balance Sheet ÷ (Total Sales + VAT from P&L) x 365	25.00	22.24
<b>CREDIT PAYMENT RATIO</b>		
Trade Creditors y/e figure from Current Liabilities, Balance Sheet ÷ (Direct Costs + VAT - Wages from P&L) x 365	16.50	15.90